

Do you know, how excellent our Cost Parameter Request (CPR) is?

Overview of the CPR – Version A7 User Manual for internal and external use

Herzogenaurach 2024



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2 The Cost View

3 The CO2e View

4 Formulary & Glossary

Benefits of the CPR

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Advanced Working Environment

With our CPR, we create **cost and CO2e emission transparency**, which enables us to understand every **cost driver** that factors into the total price of a commodity and allows us to **calculate the product carbon footprint**. In this way, we can **assess cost deviations** better and provide a more **accurate feedback** on the supplier's quotation.



With the help of the CPR, we can detect weak points to improve technology capabilities and concepts in a sustainable manner.

Competitivenes

The CPR helps to **detect potentials** where costs can be saved. Therefore, it enables us to find smart solutions to **optimize the costs** in cooperation with the suppliers, which increases the supplier's **competitiveness**. With competitive costs the suppliers can create **sales growth** with SCHAEFFLER and others.

Remarks



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Note:

- The data provided in the CPR will be handled absolutely **confidential** and also corresponds with the non-disclosure agreements with all our business partners.
- Please send the completed CPR-sheet back as an Excel file. DO NOT convert it to PDF, JPG or other formats.
- On the pages where there is an "Overview" button, click on it to get to the general overview of the CPR.
- Green words, that are underlined, are links. Click on them to get to the respective page they are referring to.

Colors and Buttons

Colors:

These cells contain general **data queries** or **headlines** and can not be edited.

These cells need to be filled out by the supplier.

These cells are **calculated automatically** based on the data given by the supplier.

Subtotals are calculated automatically in these cells.

These cells contain **total prices** or **total values**.

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Buttons:

new row

By clicking this button **additional rows** can be added (e.g. if the supplier wants to enter more positions than there are rows in the CPR).

General Structure – Cost view

Click on the headlines for further information.



Subtotal Manufacturing Scrap Costs [EUR/100 pcs]:

All rights reserved to Schaeffler Technologies AG & Co. KG, in particular in case of grant of an IP right.

0,0000

General Structure – Cost view

Click on the headlines for further information.

	S	tup Costs	\$												
		Pos.	Manufacturing Steps [Designation]		Manufacturing Lot S [pcs]	ize	Se Internal Setup-time	tup Time [h] external preparation time	Setup Labor Hourly Rate [EUR/h]	Working System Ho [EUR/h]	ounly Rate	Setup Cost [EUR]	Residual Manufacturing Overhead [%]	Setup Cost [EUR/100 pcs]	
	. T	1										0,0000		0,0000	
Catura Casta		2										0,0000		0,0000	
Setup Costs		3										0,0000		0,0000	
	,	4										0,0000		0,0000	
		5										0,0000		0,0000	
		new ro	w								Subtotal Setup	Costs [EUR/100 pcs]:		0,0000	
	_										Total Scrap Co	sts [EUR/100 pcs]:		0,0000	
											Subtotal Produ	ction Costs [EUR/100 pcs]:		0,0000	
	Pr	oduct Spe	ecific Allocation							Overheads	5				
		Pos.	Designation [e.g. Tooling, Devices, Research & Development, Validation, etc.]	Manufacturing Steps [Designation]	Cost [EUR]	Allocation Quantity [1n]	Allocation Cost [EUR/100 pcs]			Si Base 1	98A %	Profit on Material Base 2 %	Profit on Value Add Base 3 %	Allocation Costs [Allocation Cost/100 pcs]	
		1					0,0000	5		0,0000		0,0000	0,0000	0,0000	Overheads
		2	*****				0,0000	-		[EUR / 100 pc	s]	[EUR / 100 pcs]	[EUR / 100 pcs]	[EUR / 100 pcs]	
Product Specific		3					0,0000	5			Subtotal Overh	ead Costs [EUR/100 pcs]:		0,0000	
		4					0,000	D							
Allocation		5					0,0000	D		Terms of P	ayment and D	elivery			
		6					0,0000	þ		Pac	skaging	Transport	Duty	Payment Terms [days]	Terms of
		7					0,000	þ		(EUR	/100 pcs]	[EUR/100 pcs]	Base %	[EUR / 100 pcs]	
		8					0,000	D					0,00%		Payment and
		9					0,000				_				Delivery
					Subtotal Allocation Costs [EUR/100pcs]:		0,000	D			Subtotal Terms	s of Payment and Delivery Cos	ts [EUR/100 pcs]:	0,0000	Delivery
	<u>°</u>	ne-time Pa	ayments							Degree of	Filling:				- (
		Pos.	Designation [e.g. Tooling, Devices, Research & Development, Validation, el	tc.]	Lifetime in Cycles [pcs]		Cost [EUR]	-			[96]				Degree of
One time	, -	1						-			0%	0% 10% 20% 30% 40% 5	20% 60% 70% 80% 90% 100	6	Filling
One-time		2						-							
Payments		4													
i ayments	· -	5						-							
		6						1			Surcharges n	ot incl. in part price (EUR/1	00 pcs] :	0,0000	
		7						1							
					Total One-time Payments (EUR):		0.00				Total Price [EUR/100 pcs] (Price after	r reduction steps):	0.0000	

General Structure – CO2e view

Click on the headlines for further information.



overview premises	[Notification on calculati	on premisses or both	Cost and CO2e			
Earray Saarar	Draigaslina	Parrail	Characteristics	Dalammer / Orleart	IERKAMAI	Ir*cos*/m/r
Energy Source 1						
Energy Source 2						
Energy Source 3						
Energy Source 4						
Energy Source 5						



	Material CO2e															
	Datasource / R-level	Part weight specification		Purchased Parts / External Processes		Material emission	Recycling rate	Origin country of material	Production process	Transportmode	Distance	Transportation emission	Emissions for logistics Material	Emission on material overhead	Emission on material scrap	Summary of material
		Weightauit	GrannWrightpre kgC02+/1 Part	länseliitel Iseel	[kgC02+/1p++]	LqC02+/101+++	IXI	(Leesliee)	(leas baleel salg)		16-1	[64C05+/164]	[64C02+/1814++]	IXI	[byC02+7401 yes]	[64C02+/1884+4]
						0,0000							0,00000			0,00
						0,0000							0,00000			0,00
Material CO2e						0,0000							0,00000			0,00
			1	7		0,0000		•					0,00000			0,00
				1		0,0000							0,00000			0,00
			7	7	•••••••••••••••••••••••••••••••••••••••	0,0000		••••••					0,00000		5	0,00
														Fotal value Material CO	2e [kgCO2e / 100 pcs]:	0,0000



General Structure – CO2e view

Click on the headlines for further information.

	Setup CO2e																	
	Energy Source A	Energy CO2e-rate	Net power output working system	Summary Source A	Energy Source B	Energy CO2e-rate	Net power output working system	Summary Source B	Energy Source C	Energy CO2e-rate	Net power output w	vorking system	Summary Source C	Residual Manuf. OH	Setup scrap	Summary of setup		
	101	(6.,C02./W/6)	Iwa	in-cost-rel		Index-vampl	IWI	[kgC02+/k]		(byCo2+/W/b)	IWI		[64C05+76]		[kgC02+7.188.ps+]	(6,002,7100,00)		
				1												0,00		
· · · · · · · · · · · · · · · · · · ·																0,00		
Setup CO2e 🔜	·															0,00		
-						,										0,00		
					,	,			••••••					•		0,00		
				One-	time	effects C	O2e					Total value S	etup CO2e	[kgC02e / 10)0 pcs]:	0,0000		
	Product Spe	cific Allocation		One-tim	a offects (CD2a		Querbeade										
	Total em	hission of position Emi:	ssion		e enecis c	Designation	Σ	CCF	SG&A		R&D	Ollere PCP Surge	- 3 apalee an	016	er PCF Sauge Adieval	Oller PC7 Surge 3		
	Pos.	64C02+/ Pau.] [64C02+	2 10 per j	Pos.	[e.4 Research & D	g. Tooling, Devices, Jevelopment, Validation, etc.]	[64C02+]	Talalaalar	Paar (26 Daard						cc1 🗶		
	1	0,0	000	1					0	0		0		0		0		
	2	0,0	000	2	•			[tC02c]	[0 kgCO2c / 100	pcs] [0 kg(: CO2e / 100 pcs]	[0 kgCO2c i	/ 100 pcs]	[0 kg	1002e / 100 pcs]	[0 kgCO2e / 100 pcs]		Overne
	3	0,0	000	3	•							Total value (verheads C	02e [kgC02	e / 100 pcs]:	0,0000	Ì	
Product specific	4	0,0	000	4	•						•	9.4.4-1 by C02. is pr	adaaliaa iaal. Hale	-rial				
roduce speerne	5	0,0	000	5				Terms of deliv	ery and packag	jing		_						
allocation 🔽	6	0,0	000	6				Packaging-Material	Transportmor	1 4	From			Distance	Transportation emission	Emissions for logistics		Terms o
	7	0,0	1000	7				[kgC02+7400pm]			(GM	jca,	1	16-1	LqC02+/IL=	[64C02+/1819++]		
	8	0,0	000	8												0		delivery
	9	0,0	000	э												0		pricing
	Total value Alle	ocation CO2e [kgCO2e / 100	pc: 0,0000	Total value	ie One-time e	ffects [kgCO	0									0		P 0
	Remarks	EPR for halk and and COZr, given by applier loaly	i in Englink)								l	Total value T	erms of de	livery and pao	thaging CO2e [kgCO2	2. 0,0000	J	
												Declaratio	n on CO2	e-Emission	IS	[LyC+2, / 188 paul		
]	I Scope 3 (indire	ect) - UPSTRE	EAM activities				
												I Scope 2 (indire	ect)			•••		
												I Scope 1 (direct	t) - Reporting	company		•		Doctorat
												I Scope 3 (indir	ect) - DOWNS	TREAM activitie	is			
																		on CO2e
											ļ	Total value	e CO2e [k	.gCO2e / 10	0 pcs]	0,0000		Emissio
		WE EIPEC	Т ТВЕ СОНРLЕТЕВ СРВ-SBI		ORMAT OBLT								000 II		-	0.0000		ETHISSIO
		The supplier is prohibited from	altering the document in its	contents, formu	la references an	d calculation logic					I	Total value	e CO2e [k	gCO2ełkg	i Finish part veigh	n 0,0000	l -	

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Header



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Cost Parameter Request (CPR_Version A7_31.12.2023)

Drawing Number:	
Part Designation [drawing]:	
Finish part weight [kg]:	
Peak-Volume:	

Supplier Name:	
Manufacturing Location [Country]:	
Manufacturing Location [Region/Province]:	
Manufacturing Location [City]:	

anguage:	English	

Category:

Production Hours per Year:		
Receiving plant SCHAEFFLER [Country/City]:		
Incoterms [Code/Place of fulfillment]:		
Quotation Currency / Quantity Unit:	EUR	100

Date:	
Supplier Contact:	
Schaeffler Contact:	
Price Reduction Steps:	-3% -2% -2%

These cells contain general **data queries** and can not be edited.

These cells need to be filled out by the supplier.

Header







Name	Remarks
Language	Select language of CPR headlines (available languages: German, English, Spanish, Chinese, Korean, Portuguese)
Category	Drop-down menu, select category name
Drawing Number	Document-ID of the part, based on respective drawing index (see title block of the drawing)
Part Designation (drawing)	Document description and/or additional description of the part (see title block of the drawing)
Finish part weight (kg)	Factory supplied part weight, calculated by supplier
Peak Volume	Requested maximum annual quantity at peak
Supplier Name	Legal company name of supplier
Manufacturing Location (Country/Region/City)	Planned manufacturing location (Country, Region and City) of the requested part. Select country from the drop-down list and insert region and city

Header







Name	Remarks				
Production Hours per Year	Production hours per year reflect your available gross working hours in your company				
Receiving plant SCHAEFFLER (country/city)	Please insert the country and city of the receiving plant at Schaeffler				
ncoterms (Code/Place of fulfillment)	Select between FCA (Free Carrier), DAP (Delivered At Place) and DDP (Delivered Duty Paid) from the drop-down menu				
	All common currencies are available				
Quotation Currency / Quantity Unit	Quantities: 1, 100, 1000 and 10000 -> Attention: Mostly used for sum cells, but not for the input cells				
Date	Date of issue of the CPR				
Supplier Contact	First name and surname of the responsible contact person at the supplier				
Schaeffler Contact	First name and surname of the responsible contact person at Schaeffler				
	The total price refers to the peak volume / - year				
Price Reduction Steps	after reduction steps (default value -3%, -2%, -2% can be overwritten according to closed agreement)				

Material Costs



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Material Costs

Pos.	Material Designation	Manufacturer / Raw	Substance-/	Dimension		Reimburser	nent	F	Part weight spec	ification	Mate	erial Price	Purchased F Proc	'arts / External esses	Material	laterial Scrap Bate Scrap Cost	Material Cost	
	[Haw Material / Purchased Parts / External Processes]	Material Supplier	Material-7 Part- ID	(LXWXH, 12,) in mm	Procurement Type	[yes/no]	Pos. [e.g.: M1]	Weight unit	Net Weight per Part	Gross Weight per Part	(Base) (EUR/kg)	[Surcharges] [EUR/kg]	[Quantity] [pcs]	[Price] [EUR/pcs]	Uverhead [½]	[7]	(EUR)	[EUR/100 pcs]
M1																	0,0000	0,0000
M2																	0,0000	0,0000
М3																	0,0000	0,0000
M4																	0,0000	0,0000
M5																	0,0000	0,0000
	new row												Subtotal Ma	terial Costs [l	EUR/100 pcs]:			0,0000
	Subtotal Material Scrap Costs [EUR/100 pcs]: 0,000												0,0000					

In the headlines, the requested information is described. They can not be edited.	These cells need to be filled out by the supplier.	These cells are calculated automatically based on the data given by the supplier.	The subtotals are calculated automatically and separated by material- and scrap costs.
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Material Costs







Name	Remarks							
Material Designation	Material includes: - Substances / raw materials - External purchased parts - External (outsourced) processes							
Manufacturer / Raw Material Supplier	r / Raw Material Supplier Name of manufacturer of the respective material designment of the respective mater							
Substance- / Material- / Part-ID	ID or specification of the respective material designation							
Dimension [L×W×H, Ø,] in mm	Dimension of the given component in mm. This cell is for information only							
Procurement Type	 Select the type of procurement for the respendesignation: Purchase (Raw Material) Purchase (Part / Component) Purchase (External Process Step) Provided (Raw Material) Provided (Part / Component) Inhouse Production (Part / Component) 	ctive material External procurement Provided free of charge						

Material Costs





Name	Remarks
Reimbursement	By selecting "yes" the calculated amount is subtracted from the total material costs (Enter yield / scrap in separate line and refer to the associated position of raw-material).
yes/110j -> Pos. [e.g.: W1]	Gross or Net Weight and Material Price are used to calculate the deductible amount <u>(see formula).</u>
Veight unit	The weight unit can be entered in mg, g, kg or tons
Net Weight per Part	Net remaining amount of material – after deduction of waste, scrap, irretrievable losses, etc. Net weight is also mentioned in drawings.
Gross Weight per Part	Gross amount of material – before deduction of waste, scrap, irretrievable losses, etc.
Material Price [Base & Surcharges]	Base: Direct costs of material Surcharges: Material costs which are not included in the base price (e.g., scrap and alloy surcharges) – these cost will be summarized in a separate line under the total price of the CPR.

Material Costs







Name	Remarks					
Durchasad Darts / External Drosassas	Quantity: Please enter the quantity of purchased parts / external processes.					
Purchased Parts / External Processes	Price: Please enter the price per piece of the respective purchased part / external process (see formula).					
Material Overhead [%]	Costs attributable to purchasing, receiving, handling, storing and delivering materials used in assembly or production process					
Scrap Rate [%]	Percentage of incurring scrap of the respective material designation This cell is for information purposes only					
Scrap Cost	Material scrap costs of the respective material (see formula)					
Material Cost	Total material cost of the given component per position in the selected quantity unit <u>(see formula)</u>					
Subtotal Material Costs	Sum of the costs of all materials in the selected quantity unit					
Subtotal Material Scrap Costs	Sum of material scrap costs in the selected quantity unit					

Manufacturing Costs



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Manufacturing Costs

Pos.	Manufacturing Steps [Designation]	Material [Material Cost Pos.] [e.g.: M1]	Equipment [Designation]	Cycle time [sec./Parts per Cycle]	Parts per Cycle [pcs]	OEE [%] information only	Working System Invest [EUR]	Working System Hourly Rate [EUR/h]	Working System Cost per Part [EUR]	Direct Labor Hourly Rate [EUR/h]	Headcount at Working System [½]	Labor Cost per Part [EUR]	Residual Manufacturing Overhead [%]	Scrap Rate [½]	Scrap Cost [EUR]	Manufacturing Step Cost [EUR/100 pcs]
1									0,0000			0,0000			0,0000	0,0000
2									0,0000			0,0000			0,0000	0,0000
3									0,0000			0,0000			0,0000	0,0000
4									0,0000			0,0000			0,0000	0,0000
5									0,0000			0,0000			0,0000	0,0000
new row ') Assemblies Subtotal Manufacturing Costs [EUR/100 pcs]:									0,0000							
Subtotal Manufacturing Scrap Costs [EUR/100 pcs]:												0,0000				

In the headlines, the requested information is described. They can not be edited.	These cells need to be filled out by the supplier.	These cells are calculated automatically based on the data given by the supplier.	The subtotals are calculated automatically and separated by material- and scrap costs.
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Manufacturing Costs





Name	Remarks					
	Select a manufacturing step by activating the drop-down menu. On the second tab in the CPR, you'll find an overview of all available manufacturing steps (also see the next page of this manual).					
Manufacturing Steps	NEW: Possibility to enter scrap cost from external processes into manufacturing steps (see formula at manufacturing steps)					
	If you can not find the proper manufacturing step, choose "others/miscellaneous". In this case, it is essential to give further explanations in the "Equipment" cell.					
Material	Link of the respective material to the process manufacturing step (e.g., assembly M1, M3, M5)					
Equipment	Designation (e.g., Brand / Type) of the machine or equipment (ONLY in English) used in the respective manufacturing step					
Cycle time	Please insert information about the duration of one cycle. Cycle time correlates with the cell "Parts per cycle"					
Parts per Cycle	Number of parts that are manufactured in one cycle It is relevant for the calculation of Working System Cost per Part. (see formula)					

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Manufacturing Costs – Overview of the manufacturing Steps

D

E

F

G

glue

Here you can find all dropdown options for manufacturing steps in the CPR. They are also mentioned on a extra sheet in the CPR.

alpha-v-check annealing anti-corrosion AOI / automated optical inspection deflection test arc forming array for spray array on fixture assembling в balancing bending blanking blending bonding boring broaching brushing C calibration carburizing casting chamfering cleaning coating coiling compacting condensation conservation cooling cooling lubricant system crimping curing cutting

н handling debinding deburring HAR / hot air riveting hardening deep drawing heat- / force-set test demagnetize heat treatment dephosphating high pressure washing detensioning hobbing disassembling honing DMC marking hot bar soldering drawing + pressing hot rolling drilling hot setting drying hot staking durability test hydrogen decrepitation e-coating eddy current inbound logistics EOL test / end of line test induction heating injection fine cutting inspection finishing intermediate test flashing J forging jet-milling forming friction welding lapping functional test laser marking leakage test gating removal grain boundary diffusion (GBD) loading, feeding gearing M machining green machining magnetic property test grinding ID magnetizing arindina OD marking measuring mechanical treatment melting micro peening milling

IC test / integrated circuit test liquid dispensing, application (seal, paste) reaming material preparation and compounding mixing molding

N nitriding 0 oiling others / miscellaneous outbound logistics overmolding P pack packaging PCB depaneling phosphating pickling plating polishing post curing potting powder coating preforming press-fit assembly pressing pressure test pretreatment Q quench + tempering R raw material inspection reflow oven rolling

S v sawing varnishing selective soldering vulcanization w scrap (ext. proces step) washing setting shearing welding shot blasting winding х shot peening sintering x-ray sizing skiving SMT / surface mounted technology software flashing solder paste printing soldering sorting spinning spot welding spraying sputtering / PVD stamping storage of powder straightening stripe casting, flakes production surface treatment т tempering testing transform transport trimming tumbling turning U ultrasonic cleaning ultrasonic welding

MPI

Manufacturing Costs





Name	Remarks
OEE [%] information only	OEE means "Overall Equipment Effectiveness". It identifies the percentage of manufacturing time that is truly productive
Working System Invest	Acquisition cost of the working system
Working System Hourly Rate	Costs which a machine causes during one hour of operation correlated with utilization losses (including imputed depreciation and interest, cost of maintenance and insurance, space and energy costs of the working system and auxiliary and operating materials)
Working System Cost per Part	Machine costs per piece (see formula)
Direct Labor Hourly Rate	The labor costs (including labor burden) per hour for workers (correlated with labor utilization losses)

Manufacturing Costs





Name	Remarks
Headcount at Working System	Headcount at Working System in % (see formula)
Labor Cost per Part	Labor cost per piece <u>(see formula)</u>
Residual Manufacturing Overhead	Residual Manufacturing Overheads include all manufacturing costs that cannot be directly allocated (including e.g., indirect labor, general equipment and auxiliary areas, as well as indirect materials and auxiliary and operating supplies)
Scrap Rate	Percentage of scrap incurring at the respective manufacturing step This cell is for information purposes only
Scrap Cost	Cost of scrap incurring at the respective manufacturing step. Scrap costs will be accumulated in subtotal manufacturing scrap cost. <u>(see formula)</u>
Manufacturing Step Cost	Total cost of the respective manufacturing step per position in the selected quantity unit (see formula)
Subtotal Manufacturing Costs	Sum of the costs of all manufacturing steps in the selected quantity unit
Subtotal Manufacturing Scrap Costs	Sum of the scrap costs of all manufacturing steps in the selected quantity unit

Setup Costs



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Setup Costs

Pos.	Manufacturing Steps [Designation]	Manufacturing Lot Size [pos]	Set Internal Setup-time	up Time [h] external preparation time	Setup Labor Hourly Rate [EUR/h]	Working System Hourly Rate (EUR/h)	Setup Cost [EUR]	Residual Manufacturing Overhead [½]	Setup Cost [EUR/100 pos]
1							0,0000		0,0000
2							0,0000		0,0000
3							0,0000		0,0000
4							0,0000		0,0000
5							0,0000		0,0000
n	ew row					Subtotal Se	up Costs [EUR/100 pcs]:		0,0000
						Total Scrap	Costs [EUR/100 pcs]:		0,0000
						Subtotal Pro	duction Costs [EUR/100 pc	:s]:	0,0000

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Setup Costs





Name	Remarks
	Select a manufacturing step by activating the drop-down menu. On the second page of the Excel spreadsheet, you can find an overview of all available manufacturing steps.
Manufacturing Steps	If you can not find the proper manufacturing step, choose "others/miscellaneous".
	Note: The manufacturing steps in the "Setup Costs" section refer to the respective manufacturing steps in the "Manufacturing Costs" section <u>(see p. 21)</u> .
Manufacturing Lot Size	Number of pieces per manufacturing lot
Setup Time	The setup time includes all setup processes broken down into external as well as internal time. The setup time must be filled in absolute hours
Setup Labor Hourly Rate	The labor costs (including labor burden) per hour for workers during setup (correlated with labor utilization losses)
Working System Hourly Rate	Costs which a machine causes during one hour of operation correlated with utilization losses (including imputed depreciation and interest, cost of maintenance and insurance, space cost of the working system and auxiliary and operating materials)

Setup Costs





Name	Remarks
Setup Cost (without Overheads)	Absolute setup costs including all costs caused by the setup / retooling processes of the working system (e.g., labor- and working system costs) (see formula)
Residual Manufacturing Overhead	Residual Manufacturing Overheads include all manufacturing costs that cannot be directly allocated (including e.g., indirect labor, general equipment and auxiliary areas, as well as indirect materials and auxiliary and operating supplies)
Setup Cost	Setup costs per position in the selected quantity unit (see formula)
Subtotal Setup Cost	Sum of the setup costs of all manufacturing steps in the selected quantity unit
Total Scrap Costs	Sum of material scrap costs and manufacturing scrap costs in the selected quantity unit
Subtotal Production Costs	Sum of material costs, manufacturing costs, setup costs and total scrap costs in the selected quantity unit

Product Specific Allocation



Product Specific Allocation

Pos.	Designation [e.g. Tooling, Devices, Research & Development, Validation, etc.]	Manufacturing Steps [Designation]	Cost [EUR]	Allocation Quantity [1n]	Allocation Cost [EUR/100 pcs]
1					0,0000
2					0,0000
3					0,0000
4					0,0000
5					0,0000
6					0,0000
7					0,0000
8					0,0000
9					0,0000
			Subtotal Allocation Costs [EUR/100pcs]:		0,0000

In the headlines, the requested information is described. They can not be edited.	These cells need to be filled out by the supplier.	These cells are calculated automatically based on the data given by the supplier.	The subtotals are calculated automatically.
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Product Specific Allocation





Name Remarks				
Designation	Designation of costs to be allocated in piece price (ONLY in English)			
	Select the manufacturing step for which the respective tool / device, etc. is needed.			
Manufacturing Steps	If you can not find the proper manufacturing step, choose "others/miscellaneous".			
	Note: The manufacturing steps in the "Product Specific Allocation" section refer to the respective manufacturing steps in the "Manufacturing Costs" section <u>(see p. 21)</u> .			
Cost	Costs of the respective designation			
Allocation Quantity	Number of parts over which the costs for the respective designation are allocated			
Allocation Cost	This field shows the allocation costs for the selected price quantity unit. (see formula)			
Subtotal Allocation Costs	Sum of all allocation cost parameters in the selected quantity unit . This number will be considered in the Overhead cost's calculation			

One-time Payments



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One-time Payments

Pos.	Designation [e.g. Tooling, Devices, Research & Development, Validation, etc.]	Lifetime in Cycles [pos]	Cost [EUR]
1			
2			
3			
4			
5			
6			
7			
		Total One-time Payments [EUR]:	0,00

In the headlines, the requested information is described. They can not be edited.	These cells need to be filled out by the supplier.	These cells contain total prices .
---	---	---

One-time payments







Name	Remarks
Designation	Exact designation of costs to be paid up front (ONLY in English)
ifetime in Cycles	Lifetime of the respective tool and / or device, etc. in cycles
Cost	Costs of the respective tool, device, etc.
Fotal One-time Payments	Sum of all one-time payments

Overheads



Overheads						
SG&A		Profit on Material		Profit on Value Add		Allocation Costs
Base 1	%	Base 2	%	Base 3	%	[Allocation Cost/100 pcs]
0,0000		0,0000		0,0000		0,0000
[EUR / 100 pcs]		(EUR / 100 pcs]	(EUR / 100 pcs]	[EUR / 100 pcs]
	Subtotal Overhead Costs [EUR/100 pcs]: 0,000				0,0000	

atically based on the data iven by the supplier.
B

Overheads





Name	Remarks
SG&A	The sales, general and administration costs are expressed as a percentage of production costs. For example, they include costs for central expenses such as business function costs and costs of distribution or storage of finished goods. <u>(see formula)</u>
Profit on Material	Percentage of profit on total material costs without the sum of surcharges (see formula)
Profit on Value Add	Percentage of profit on the sum of manufacturing costs and setup costs (see formula)
Allocation Costs	The sum of allocation costs appears here. In the second line, the selected price unit and quantity are shown
Subtotal Overhead Costs	Sum of all overhead cost parameters in the selected quantity unit

Terms of Payment and Delivery





Terms of Payment and Delivery

Packaging [EUR/100 pcs]	Transport [EUR/100 pcs]	Duty		Payment Terms [days]
		Base	%	[EUR / 100 pcs]
			0,00%	
Subtotal Terms of Payment and Delivery Costs [EUR/100 pcs]: 0,0000				

In the headlines, the requested information is described. They can not be edited. They can	These cells are calculated automatically based on the data given by the supplier.	The subtotals are calculated automatically.
--	---	--

Terms of Payment and Delivery







Name	Remarks
Packaging	Costs of packaging material for the selected quantity unit (see formula)
Transport	Costs of logistics for the selected quantity unit according to Incoterms (see formula)
Duty	All efforts of customs & duty. Please state the base and the costs in the selected quantity unit, the percentage will be calculated automatically. <u>(see formula)</u>
Payment Terms	Conditions of Payment, please select payment days per drop-down menu in the first line. In the second line, please enter the cost
Subtotal Terms of Payment and Delivery Costs	Subtotal of all terms of payment and delivery cost parameters in the selected quantity unit

Total Price





Total Price [EUR/100 pcs] (Price after reduction steps):

0,0000

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These dark grey cells contain the **total prices** w/o sum of material surcharges.

After filling in the required information, the total price for the selected quantity of pieces is calculated **automatically**.

This price refers to the **total price after** the agreed **reduction steps** on **peak volume** but **without the sum** on **material surcharges**.

Surcharges not incl. in part price [EUR/100 pcs] :

0,0000

These **surcharges**, which are being **passed directly through**, will be shown in a separate box beneath the total price

Remarks





- Additional information can be placed in the "Remarks" Box.
- Furthermore, important background information in line with the corresponding quotation must be mentioned here.
- This section is to be filled by the supplier **ONLY** in English.
- Remarks have been moved to the CO2e-section



Remarks

Additional information to CPR for both cost and CO2e, given by supplier [only in English]


The Cost View

Degree of Filling





- The degree of filling / quality will be shown here.
- The degree of filling shows us your cost transparency.
- If you do not have any costs you can list in certain fields, please enter "0" in these fields to make sure that you do not negatively affect the degree of filling.
- Degree of filling now includes costs as well as CO2e

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Our motivation and target

The Schaeffler Group has responded to the growing challenges of climate change and established in 2019 that it aims to achieve company-wide climate-neutral operations by 2040. The company will include the entire supply chain on this climate journey, including all its suppliers.

The individual stages set by Schaeffler are ambitious. Internal production (Scope 1 and 2 emissions) are set be climate-neutral as of 2040, with 75 percent of production emissions already eliminated by 2025.

To ensure that we can achieve our targets concerning Scope 3 upstream emissions, the CO2e emissions of each supplier must be considered.









The three scopes of greenhouse gas accounting

Especially for GHG accounting and reporting purposes **three "scopes"** are defined by the globally recognized **GHG Protocol Standard**. This scope-specific approach helps to **classify direct** and **indirect emission sources** and to structure climate policies and business goals.



Scope 1: Direct GHG emissions from <u>own operations</u> (e.g. emissions from combustion in boilers or vehicles or emissions from controlled process equipment)

Scope 2: Indirect GHG emissions from <u>energy</u> (e.g. purchased or acquired electricity, steam, heat and cooling)

Scope 3: Indirect GHG emissions from the <u>supply chain</u> (e.g. extraction and production of purchased materials, component suppliers



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The Product Carbon Footprint

The **Product Carbon Footprint (PCF)** is a method to determine the climate impact of a product. As a key sustainability tool, it helps not only to meet customer requirements, but also to **track and improve the company's sustainability performance**.

The calculation of a product's carbon footprint has become increasingly important. The global climate targets aim at a decarbonized world. For this purpose, all products must be evaluated for their climate impact.

To ensure the expectations in terms of consistency, transparency, and informative value, we, as Schaeffler, and our suppliers need a **standardized basis for calculation** – the **ISO 14067**.

According to ISOs 14067/14040/14044, the carbon footprint of a product is the sum of greenhouse gas emissions (GHGs) and removals in a product system, expressed as CO2 equivalents.

1. Goal & Scope definition

Define product under scrutiny, objectives of evaluation, system boundaries and audience (internal/external) → Define system boundaries

2. Data collection

Investigate and create a list of all relevant inputs and outputs associated with the product \rightarrow Analyze relevant activity data (e.g., kWh, m³)



4. Evaluation & Interpretation
 Identify opportunities of reducing
 negative environmental impacts
 in the product's life cycle
 → Validate and report results

3. Impact Assessment

Use specific emission factors to match with your activity data for the PCF calculation → Calculate the Product Carbon Footprint







How to operationalize the PCF calculation

For the selection of suitable and applicable emission factors, it is recommended to contact material, component and energy suppliers. In addition, special certified emission databases can be used. In any case, a transparent and consistent selection of emission factors must be conducted.

Your calculation should include all CO2e emissions created in the production processes from "cradle to Schaeffler gate", which means all emissions caused from the raw materials up to the transport to the respective Schaeffler plant. All emissions past that point do not belong in your PCF calculation.





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Further information & background for Schaefflers sustainability strategy and PCF calculation

For more information regarding Schaeffler's sustainability strategy, check out the recent **Online Sustainability <u>Report</u>**.

For detailed information about the PCF check out <u>Schaeffler's PCF How-to Guide</u>. For help regarding PCF calculation methodology see <u>GHG protocol</u> website and <u>SBTI Guidelines</u>. For further information regarding specific categories, see <u>Product Category Rules</u>.



Overview Premises



Overview prem	ises	(Notification on calculation premisses of both cost and CO2e)											
Ener	gy Source	Designation	Base unit	Energy Characteristics	Datasource / Q-level	[EUR/kWh]	[kgCO2e/kWh]						
Energy Source	1												
Energy Source	2												
Energy Source	3												
Energy Source	4												
Energy Source	5												

In the headlines, the requested information is described. They can not be edited.	These cells need to be filled out by the supplier.	These cells contain points from a list . They can not be edited.
---	---	--

Overview Premises







Name	Remarks
Energy Source (1 to 5)	Five different energy sources can be entered into the CPR
Designation	The type of energy source can be selected.
Base unit	The standard unit of the respective energy source can be entered here
Energy Characteristics	State whether the calorific value of your data is based on NCV (= net calorific value, single energy content of an energy carrier) or GCV (= gross calorific value, total energy value of an energy carrier incl. combustion of gas)
Datasource / Q-level	This field describes the quality level of your data from on a scale of 1 to 10. To see which data level equals what score, use the mouseover in the CPR
CUR/kWh	Indicates the price of the energy source in the chosen currency per kilowatt- hour
kgCO2e/kWh	Indicates the CO2e emissions of the energy source in kg of CO2e per kilowatt-hour

Material CO2e



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Waterial COze																
Datasource / Q-level	Part weight specification			Purchased Parts / External Processes		Material emission	Recycling rate	Origin country of material	Production process Transportmode		Distance	Transportation emission	Emissions for logistics Material	Emission on material overhead	Emission on material scrap	Summary of material
Datasource i griever	Woightunit	Gr arr Woight por Part	[kqC02 <i>01</i> 4]	[Quantity] [pcr]	[kqCO2oHper]	[kqCO20/100pcr]	[×]	[Location]	[Iran &stool anly]	manoponineae	[km]	[kqCO2o/tkm]	[kqCO20/100pcr]	[×]	[kqCO2+100pcr]	[kqCO2o/100 pcr]
						0,0000							0,00000			0,00
				1		0,0000							0,00000			0,00
		1				0,0000							0,00000			0,00
				1		0,0000							0,00000			0,00
		1				0,0000							0,00000			0,00
														Total value Material CO2	e [kgCO2e / 100 pcs]:	0,0000

In the headlines, the requested information is described. They can not be edited. They can	These cells are calculated automatically based on the data given by the supplier.	The subtotals are calculated automatically.
--	---	--







Name	Remarks
Datasource / Q-level	Select the respective quality of the data source from the drop-down menu
Part weight specification Weight unit	The weight unit of the part weight specification selected in the material costs is being copied to this field
Part weight specification Gross Weight per Part	The gross weight of the part weight specification entered in the material costs is being copied to this field
Part weight specification kgCO2e/t	Please enter the CO2e-values in kilograms per ton
Purchased parts / external proc. Quantity	The quantity of purchased parts / external processes entered in the material costs is being copied to this field
Purchased parts / external proc. kgCO2e/1pcs	Please enter the CO2e-values per piece of purchased parts / external processes in this field
Material emission kgCO2e/100pcs	The Excel file automatically calculates the CO2e-values per 100 pieces







Name	Remarks
Recycling Rate	For our information, please enter the percentage of recycled material used for that substance
Origin country of material	Enter the country where the material originates from
Production process	Please name the production route, how the steel or iron was produced.
Transport mode	Select the transport mode for the material from the dropdown menu
Distance	Enter the number of kilometers the material traveled to your production plant
Transport emissions	Enter the emissions caused by the transport in kilograms of CO2e per kilometer
Emissions for logistics material	The Excel calculates the total emissions for the logistics material in ton- kilometers (more information in the mouseover)







Name	Remarks
Emission on material overhead	Emissions attributable to purchasing, receiving, handling, storing and delivering materials used in production
Emission on material scrap	Emissions on material scrap of the respective material
Summary of material	Total material emissions of the given component per position in the selected quantity unit <u>(see formula)</u>
Total value Material CO2e	Sum of all CO2e emissions attributed to materials

Manufacturing CO2e



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Manufacturing CO2e

in an area carrier	.9													
Energy Source A	Energy CO2e-rate	Net power output working system	Summary Source A	Energy Source B	Energy CO2e-rate	Net power output working system	Summary Source B	Energy Source C	Energy CO2e-rate	Net power output working system	Summary Source C	Residual Manuf. OH	Manufacturing scrap	Summary of manufacturing
[‡]	[kqCO2o/kWh]	[kW]	[kqCO20/h]	[‡]	[kqCO20/kWh]	[kW]	[kqCO2o/h]	[\$]	[kqCO2o/kWh]	[kW]	[kqC02o/h]	[×]	[kqCO2+/100per]	[kqCO20/100pcr]
														0,00
					, ,		1				1			0,00
			1	1	·									0,00
	,				,									0,00
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	•			,		*	•					•	0,00
h										Total valu	e Manufacturi	ng CO2e [kgC	02e / 100 pcs]:	0,0000

In the headlines, the requested information is described. They can not be edited. They can	These cells are calculated automatically based on the data given by the supplier.	The subtotals are calculated automatically.
---	---	--

Manufacturing CO2e







Name	Remarks
Energy Source A/B/C	You can select up to three energy Sources to calculate the manufacturing costs. Put in the Number of the energy sources from the overview premises
Energy CO2e-rate	The energy CO2e-rate entered in the overview premises for the respective energy source is being copied to this field
Not nower output working	Enter the net power output of the working system
system	The net power output is calculated by multiplying the rated power (in kilowatt) with the power utilization (in percentage)
Summary Source A/B/C	CO2e-emissions caused by the respective energy source
Residual Manufacturing overheads	Residual Manufacturing Overheads include all manufacturing emissions that cannot be directly allocated (in line with the RMOC's)
Manufacturing Scrap	Emission on scrap incurring at the respective manufacturing step. Scrap costs will be accumulated in the summary of manufacturing. (see formula)
Summary of manufacturing	Total emissions of the respective manufacturing step per position in the selected quantity unit (see formula)
Total value manufacturing CO2e	Sum of all CO2e emissions attributed to manufacturing

Setup CO2e



Setup CO2e														
Energy Source A	Energy CO2e-rate	Net power output working system	Summary Source A	Energy Source B	Energy CO2e-rate	Net power output working system	Summary Source B	Energy Source C	Energy CO2e-rate	Net power output working system	Summary Source C	Residual Manuf. OH	Setup sorap	Summary of setup
[\$]	[kqCO2o/kWh]	[kW]	[kqCO2o/h]	[\$]	[kqCO2o/kWh]	[kW]	[kqCO2oth]	[‡]	[kqCO2 <i>o1</i> kWh]	[kW]	[kqCO2o/h]	[×]	[kqCO2 <i>of</i> 100pcr]	[kqCO2+100pcr]
			1				1				1			0,00
			(1							0,00
														0,00
														0,00
							1							0,00
										Total value	Setup CO2e	(kgCO2e / 100	pcs]:	0,0000

Setup CO2e







Name	Remarks
Energy Source A/B/C	You can select up to three energy Sources to calculate the setup costs. Put in the Number of the energy sources from the overview premises
Energy CO2e-rate	The energy CO2e-rate entered in the overview premises for the respective energy source is being copied to this field
Not now output working	Enter the net power output of the working system
system	The net power output is calculated by multiplying the rated power (in kilowatt) with the power utilization (in percentage)
Summary Source A/B/C	CO2e-emissions caused by the respective energy source
Residual Manufacturing overheads	Residual Manufacturing Overheads include all manufacturing emissions that cannot be directly allocated (in line with the RMOC's)
Setup Scrap	Emission on scrap incurring at the respective manufacturing setup step. Scrap costs will be accumulated in the summary of setup. (see formula)
Summary of Setup	Total emissions of the respective manufacturing setup step per position in the selected quantity unit (see formula)
Total value Setup CO2e	Sum of all CO2e emissions attributed to setup

Product specific allocation



Product Specific Allocation

_	Total emission of position	Emission
Pos.	[kgCO2e/ Pos.]	[kgCO2e / 100 pcs]
1		0,0000
2		0,0000
3		0,0000
4		0,0000
5		0,0000
6		0,0000
7		0,0000
8		0,0000
9		0,0000
Total valu	ue Allocation CO2e [kgC(0,0000 02e / 100 pcs]:

information is described. They can not be edited. They can	automatically based on the data given by the supplier.	The subtotals are calculated automatically.
---	---	--

Product specific allocation







Name	Remarks
Total emission of position	Enter the total emission of the respective position in kg of CO2e per position
Emission	The Excel automatically calculates the emissions per 100 pieces by taking into account the allocation quantity entered in the cost part of the CPR for the respective position
Total value Allocation CO2e	Sum of all CO2e emissions attributed to product specific allocations

One-time effects CO2e



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One-time effects CO2e

Pos.	Designation [e.g. Tooling, Devices, Research & Development, Validation, etc.]	Σ [kgCO2e]
1		
2		
3		
4		
5		
6		
7		
8		
9		
Total value (One-time effects [kgCO2e]:	0

In the headlines, the requested information is described. They can not be edited.	These cells need to be filled out by the supplier.	These cells are calculated automatically based on the data given by the supplier.	The subtotals are calculated automatically.
---	---	---	--

One-time effects CO2e







Name	Remarks
Designation	Exact designation of the CO2e originator to be considered up front and only for our information (ONLY in English)
Summary	Summary of one-time CO2e effects, only for information
Total value One-time effects CO2e	Sum of all CO2e emissions attributed to one-time effects

Overheads



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Overheads

CCF	SG&A		R&D		Other PCF Scope 3 upstream		Other PCF Scope 1 direct		Other PCF Scope 3 downstream	
Total value	Base 4	‰	Base 4	‰	CCF	‰	CCF	‰	CCF	‰
	0		0		0		0		0	
[tCO2e]	[0 kgCO2e / 100 pcs]		[0 kgCO2e / 100 pcs]		[0 kgCO2	e / 100 pcs]	[0 kg	gCO2e / 100 pcs]	[0 kgCO2e	/ 100 pcs]
					Total value Ov	verheads CO2e	[kgCO2e / 100 j	ocs]:		0,0000

Base 4 = Σ kg CO2e in production incl. Material

In the headlines, the requested information is described. They can not be edited.	These cells need to be filled out by the supplier.	These cells are calculated automatically based on the data given by the supplier.	The subtotals are calculated automatically.
---	---	---	--

Overheads







Name	Remarks
CCF	Enter your total corporate carbon footprint
SG&A	The sales, general and administration emissions are expressed as a share of production emissions in ‰. The evaluation follows the same logic as for SG&A-cost <u>(see formula)</u>
R&D	The emissions for Research & Development are expressed as a share of production emissions in ‰ . (see formula)
Other PCF Scope 3 upstream	Further emissions of the PCF in Scope 3 upstream, which are not already mentioned or allocated. Data input in ‰ of the CCF. <u>(see formula)</u>
Other PCF Scope 1 direct	Further direct emissions of the PCF in Scope 1, which are not already mentioned or allocated. Data input in ‰ of the CCF. <u>(see formula)</u>
Other PCF Scope 3 downstream	Further emissions of the PCF in Scope 3 downstream, which are not already mentioned or allocated. Data input in ‰ of the CCF. <u>(see formula)</u>
Total value Overheads CO2e	Sum of all CO2e emissions attributed to overheads

Terms of delivery and packaging



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Terms of delivery and packaging

Packaging-Material	l Transportmode	From	То	Distance	Transportation emission	Emissions for logistics
[kgCO2e / 100 pcs]		[City]	[City]	[km]	[kgCO2e/tkm]	[kgCO2e / 100 pcs]
						0
						0
						0
			Total value Terms of delivery	and packaging	CO2e [kgCO2e / 100 pcs]:	0,0000

information is described. They can not be edited. They can	tomatically based on the data given by the supplier.	The subtotals are calculated automatically.
---	--	--

Terms of delivery and packaging







Name	Remarks		
Transportmode	Select the transport mode for the material from the dropdown menu		
From/To	Enter the city from which the transport started and the city where the transport finished		
Distance	Enter the distance of the transport in kilometers		
Transport emission	Enter the total transport emissions per transport mode		
Emission for logistics	The Excel calculates the emissions for logistics for each transport mode in kgCO2e per 100 pieces		
Total value Terms of delivery and packaging CO2e	Sum of all CO2e emissions attributed to delivery and packaging		

Declaration on CO2e-Emissions



.

Declaration on CO2e-Emissions	[kgCO2e / 100 pcs]
Σ Scope 3 (indirect) - UPSTREAM activities	
Σ Scope 2 (indirect)	
Σ Scope 1 (direct) - Reporting company	
Σ Scope 3 (indirect) - DOWNSTREAM activities	
Total value CO2e [kgCO2e / 100 pcs]	0,0000
Total value CO2e [kgCO2e / kg Finish part weight]	0,0000

These cells need to be filled out by the supplier.	These cells include headlines .	The total CO2e values are calculated in these cells
---	--	---

Declaration on CO2e-Emissions







Name	Remarks
Scope 1/2/3	For a detailed explanation on Scope 1/2/3, see p. 40
Total value CO2e	Sum of all CO2e emissions

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Formulary – Material Costs





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Purchase (Raw-Material):	(Gross Weight per Part * Weight unit * Material Base Price + Material-Overhead-Rate) * Quantity Unit
Purchase (Part/Component/Ext. Processstep):	(Quantity * Price + Material-Overhead-Rate) * Quantity Unit
Provided (Raw-Material):	Calculation as "Purchase (Raw-Material)" - (Gross Weight per Part * Weight unit * Material Base Price)
Provided (Part/Component):	Calculation as ",Purchase (Part/Component)" - (Quantity * Price)
Reimbursement:	Max-Value of Gross- or Netweight * Weight unit * Material Base Price * Quantity Unit * (-1) 1
Scrap Cost:	Material Cost per position * scrap rate per position
Error message:	If you fill "material price" and "Purchased Parts / External Processes" at once, an error message will appear ²

1 Because of reimbursement, this amount will be subtracted

2 In SupplyOn, this error message is shown as "9999999999"

Formulary – Material CO2e





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Weight unit:	The weight unit will be tranferred from the part weight specification cost tab
Gross Weight per Part:	The gross-weight information as the base for CO2e-calculation will also be taken from the part weight specification cost tab
Purchased Parts / External Processes Quantity:	The information about the quantity is a transferred value from the cost tab as well
Material Emission:	(Gross Weight per Part * Weight unit * CO2e-value per ton) or (Quantity * CO2e-value per 1 piece) * Quantity Unit
Emission for Logistics Material:	Part weight (calculated in kg) 1000 * Distance * Transportation emission in kgCO2e/ton-kilometre * Quantity Unit ^A
Summary of Material:	(Material Emission + Emisson on material overhead) + Emission for logistics material + Emission on material scrap

A If you want to declare Emissions for Logistics on Purchased Parts or External Processes, please input the Gross-Weight per Part incl. proportionate weight of packaging etc. into the COST-SECTION-TAB

Formulary – Manufacturing- and Setup Cost



Working System Cost per Part:	Working System Hourly Rate * Cycle time 3600 Parts per cycle
Headcount at Working System:	Number of workers Number of operated Working Systems *100
Labor Cost per Part:	Direct Labor Hourly Rate * Headcount at Working System * Cycle time 3600 Parts per cycle
Scrap Cost per position:	<u>Σ Manufacturing Step Costs</u> * Scrap Rate of position Quantity Unit
Scrap (ext. process step):	 Select Manufacturing Step "scrap (ext. process step)" Input "3600" at column "cycle time", "1" at "Parts per Cycle" and the value per 1 piece of your ext. process step into "Working System Hourly Rate" After that, you can enter the percentage-value of the scrap-rate in the scrap rate column. The scrap cost will be displayed but the formula will not increase the manufacturing step cost
Manufacturing Step Cost:	[(Working System Cost per Part + Labor Cost per Part) + (Residual Manufacturing Overhead)] * Quantity Unit
Setup Cost:	(Setup Labor Hourly Rate + Working System Hourly Rate) * (Internal Setup- + external preparation time) ³
Setup Cost total:	(Setup Cost + Residual Manufacturing Overhead) Manufacturing Lot Size

Formulary – Manufacturing- and Setup CO2e



Energy CO2e-rate:	The kgCO2e/kWh-value will be transferred via VLOOKUP of the respective engergy source 1-5 ^B from the header-table "overview premises"
Summary Source A, B or C ^C :	Energy CO2e-rate * Net power output working system ^D
Summary of Manufacturing:	(Summary Source A+B+C * Cycle time Parts per cycle + Residual Manufacturing OH CO2e + Manufacturing Scrap CO2e) * Quantity Unit
Summary of Setup:	(<u>(Summary Source A+B+C) * Internal Setup Time</u> + Residual Manufacturing OH CO2e + Setup Scrap CO2e) * Quantity Unit Manufacturing Lot Size

B 5 different engery-sources, used by the supplier in total, can be selected and assigned with a designation via the drop-down cell. The value of CO2e (mandatory cell for calculation) as well as the monetary value can be entered.

C Per each production step, you can assign 3 different Energy Sources to 1 working-system or machine and therefore it allows you the maximum flexibility in regards to engergy and it's mix.

E.g., a smelting oven can be operated with natural gas and electricity

D The netpower output is calculated with the rated power of the working system in total * power utilization in %

Formulary – Allocation Costs, Overheads and misc.





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SG&A:		
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Product Specific Allocation Cost:

Profit on Material:

Profit on Value-Add:

Packaging Percentage:

Transportation Percentage:

Duty Costs Duty Base

Cost

Allocation Quantity

Base 1⁴ * Percentage of SG&A

Packaging Costs

Subtotal Production Costs

Transportation Costs

Subtotal Production Costs

Base 2⁵ * Percentage of Profit on Material

Base 3⁶ * Percentage of Profit on Value Add

* Quantity Unit

Surcharges (not inc. in part price):

Gross Weight per Part * Weight unit * Surcharge Material Price * Quantity Unit 7

4 Base 1: Production Costs

Duty Percentage:

5 Base 2: Subtotal Material Costs without sum of Surcharges

6 Base 3: Subtotal Manufacturing Costs + Subtotal Setup Costs

7 The respective material adjustment surcharges e.g., material escalator clauses, scrap- and alloy surcharges,...will be considered w/o OH and add. surcharges PUBLIC All rights reserved to Schaeffler Technologies AG & Co. KG, in particular in case of grant of an IP right.

Formulary – Allocation CO2e, Overheads and misc.



Product Specific Allocation Cost:	Total Emission of Position Allocation Quantity (taken from the cost tab) * Quantity Unit
One-time effects CO2e:	This is for SCHAEFFLER's information only in order to evaluate the overall lifetime PCF [TCO (<i>in this case</i>) = T otal C O2e of O wnership]
CCF:	If you need to declare other, relevant emission factors, allocated to your PCF's, the CCF-value in tons of CO2e must be filled
SG&A:	Base 4 ^E * with per mille-value of SG&A
R&D:	Base 4 ^E * with per mille-value of the research & development cost
Other PCF Scope 3 up- and downstream / Other PCF Scope 1 direct:	CCF * with per mille-value of the respective scope
Emission for Logistics:	Part weight (taken from the header information at the cost tab) * Distance * Transportation emission in kgCO2e/ton-kilometre * Quantity Unit 1000

E Base 4: Production CO2e (includes Material-, Manufacturing- and Setup-emission values)

Formulary – Allocation CO2e, Overheads and misc.



Declaration on CO2e-Emissions:	In this table, the supplier additionally presents the emission values that were allocated to each respective scope according to their own methodology
	of measurement.
	A check is carried out against the total amount of CO2 from the cost breakdown.
	=> A color-coded message indicates the tolerance of the deviation
Total value CO2e [kgCO2e/pcs.]	Summary of all CO2e-values in production – herewith named as PCF per part * Quantity Unit
Total value CO2e [kgCO2e/kg f. part weight]:	Total value CO2e [kgCO2e/pcs.] Part weight (taken from the header information at the cost tab)

Glossary

SCHAEFFLER

- CCF (Corporate Carbon Footprint) describes all direct and indirect emissions related to a company's activities
- **CO2e** (Carbon Dioxide Equivalent) describes the global warming potential of different greenhouse gases in terms of the amount of CO2 that would result in the same amount of warming; was created to make different greenhouse gases comparable
- CPR (Cost Parameter Request) SCHAEFFLERs tool to break down the costs and CO2e emissions of their suppliers
- GHG (Greenhouse Gases) describes gases that are contributing to global warming such as carbon dioxide, methane or nitrous oxide
- **OEE** (Overall Equipment Effectiveness) describes the percentage of manufacturing time that is truly productive
- PCF (Product Carbon Footprint) describes the product-specific greenhouse gas emissions that are emitted during a products life cycle
- R&D (Research and Development) describes all costs/CO2e emissions related to activities regarding research and development of new products, technologies or services
- SG&A (Selling, General and Administrative Expenses) describes all non-production costs incurred by a company



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Because yesterday we were already thinking about tomorrow.

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